



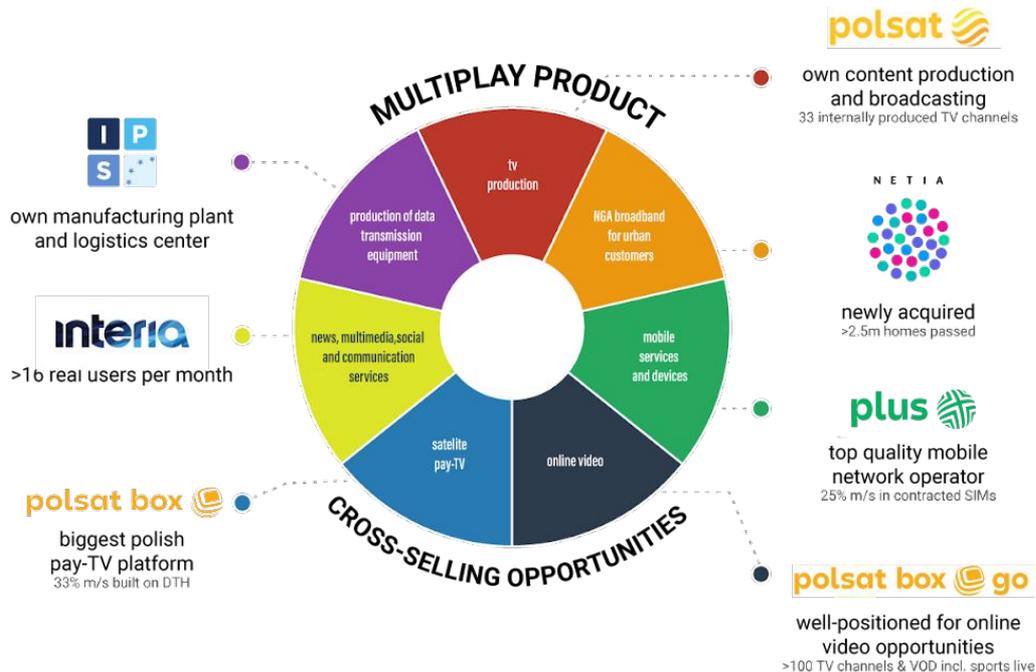
Agenda

- Market strategy and business pillars in Polsat Plus Group
- Polsat Box and InterPhone Service as compatible partners
- Factory on the timeline
- SEZ Mielec
- Services and capacities
- Focus on the quality
- Some facts and figures about company's growth
- Customer portfolio

“If you're trying to create a company, it's like baking a cake. You have to have all the ingredients in the right proportion”

- Elon Musk

Unique Market strategy based on complementary business pillars



We head towards creating a fully self-contained TV and telco operator



“To me, a great company starts with a great product
and ends with a great product “

- Tobias Lutke

CP/IPS join forces for wide scope of services

- IPS is fully manufacturing focused entity with purchasing and logistic background.
- CP Consumer Electronic Department is engineering orientated organization to design and support manufactured devices by IPS
- Both organizations are cooperating from 2010 to effectively introduce and maintain products to the market
- Synergy between organizations leading to minimize overhead on production





interia

polsat box 

plus 

polsat 

polsat box  go

Company overview

Largest polish DHT Platform

Highly diversified customer base

Independent EMS provider with full range of services

Strong financial position

Business model based on long term relationships

Automotive-based QMS

“The man who builds a factory builds a temple”
-Calvin Coolidge

Landmarks

- manufacturing site

- 2021- Investment and expansion of the machine park
- 2020- Automotive IATF 16949:2016 certification
- 2017 - Opening of Logistic Center IPS
- 2015 - Acquisition of InterPhone
- 2012 - Cooperation with external clients
- 2010 - Extending capacities by second manufacturing site InterPhone Service located in Euro-Park Mielec Special Economic Zone
- 2007 - Set up of manufacturing site in Warsaw



Benefits of locating in SEZ Mielec

- Number of companies operating under business license - 167 incl. 70 in Mielec



- Investment expenditures 6 840 MPLN incl. 3 910 MPLN in Mielec
- Jobs - 26 552 incl. 13 997 in Mielec
- Tax exemptions (CIT, local tax)
- Grants (budget in UE 2007-2013; TOTAL - 975 000 MEUR, Poland 69 000 MEUR (7%), 2014-2020 - TOTAL 960 000 MEUR, Polska 82 500 MEUR (8%).
- Location in south-eastern Poland, in an area with highly developed logistics



“Quality is conformance to requirements”

- Philip Crosby

Quality as a key business enabler

- ISO 9001:2015, ISO 14001:2015 and ISO 45001:2018 certificates
- IATF 16949: 2016
- Quality control of production materials
- Quality control at every stage of the production process
- Control and maintenance of ESD conditions
- Control of production documentation
- A fully implemented traceability system
- Output quality control of the final product
- AOI and X-ray inspection





Production line capacity

- 4 SMT lines set up to provide max. flexibility
- 2 THT lines to provide maximum output effectiveness
- Testing lines ready for audio/video/3G/Wi-Fi/LTE
- Assembly & packing lines to provide a full range of EMS
- Semi finish goods production capacity up to any stage
- Semi-Knock-down (SKD) process readiness
- Full logistic and spedition support on site
- AOL of assembled circuits
- X-Ray inspection of assembled circuits
- 3D inspection of soldering paste application
- Flash memory programming
- In-circuit tests
- Selective conformal coating

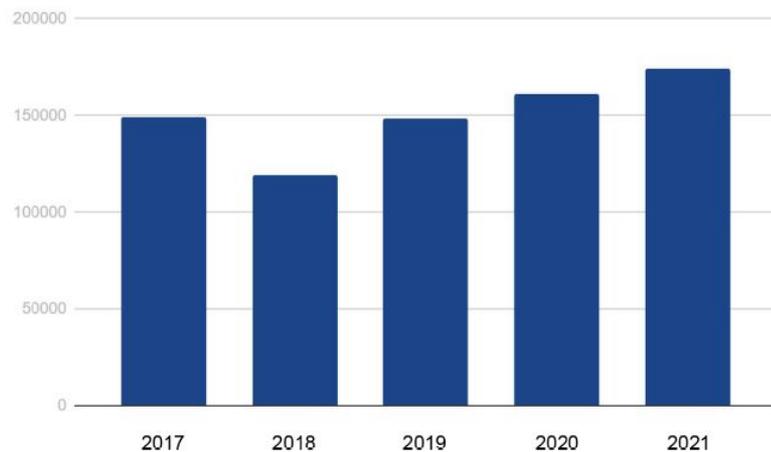


“Sustainable development is the pathway to the future
we want for all”
-Ban Ki-moon



Consistent growth and profitability

Annual Turnover (USD in thousands)



Devices produced (in thousands)



Inside our products

B2B Products

Estimote Wearable
launch Covid-19 workplace
safety wearables



Dataflex
docking station / port replicator



Konekt , ooono (ooonoWusaa device)
intelligent parking clock



Betqm (DF-1 device)
fiscal cash registers



Lolle & Nielsen (Ulock device)
smart padlock



Estimote Proximity Tag
set of 4 beacon modules



iPOS (Smart and Smart+ devices)
payment cash terminals



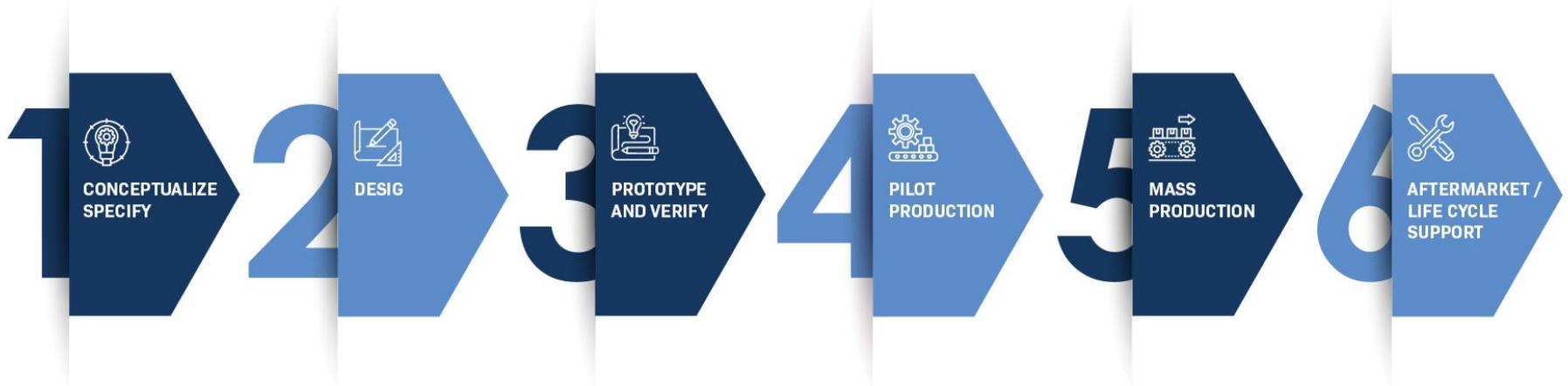


Products for Polsat Plus Group





EMS : High complexity in high technology segment





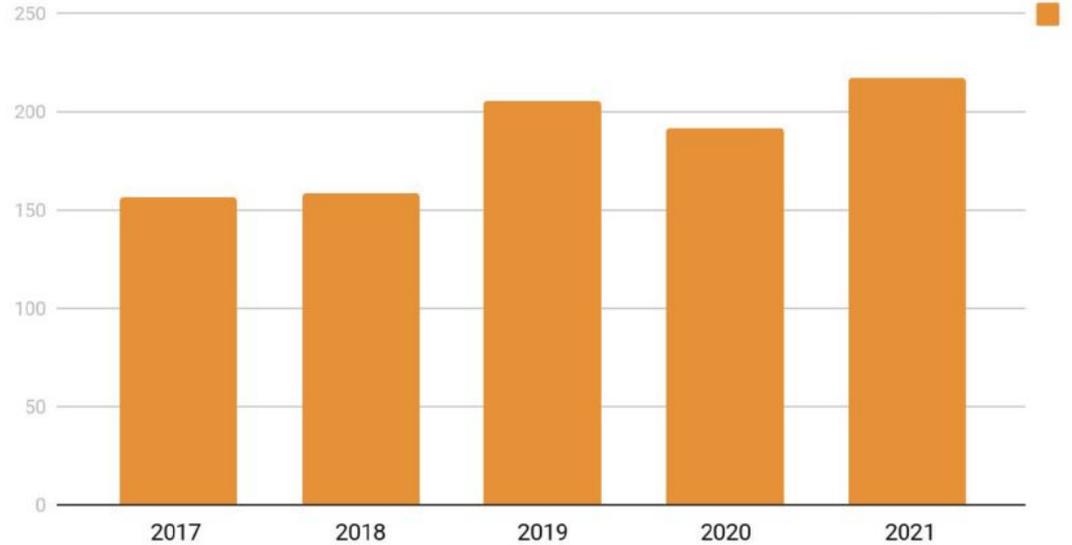
Our product Segments





Technology starts with people

The average annual employment (full time jobs + employing by the employment agency)



“The customer is the most important
part of the production line”

- W. Edward Deming



interia

polsat box 

plus 

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**Strong
customer base**



BE ABLE



Thank You